

# ewi CONNECT

## RICHMOND EDITION

Chartered June 1967

May 2018

### Letter from the President



On May 10, 2018, the Richmond Chapter of EWI will be honoring our commitment to serve our community by awarding three \$2,500 scholarships to high school seniors. It's always an exciting night as we get to hear from our scholarship winners and take pride in their hard work and accomplishments. I would like to thank **Dominion Energy** for hosting the meeting and thank them for their generous support of our B/C/DP programs! We look forward to hearing from one of our own leaders, **Sherrie Armstrong, President and CEO of The Community Foundation** as guest speaker for the evening.

On another exciting note, I am thrilled to announce that the Richmond Chapter of EWI was the winner of the Corporate Membership Campaign that ended March 31, 2018, for having the largest growth in the 25 or more member firms category! Each and every one of you should be so proud as you all do so much to promote and grow our chapter. You are our chapter's greatest asset! Our prize is one LCAM (**Leadership Conference and Annual Meeting**) registration for one lucky chapter member.

Speaking of **LCAM which is scheduled for September 20 - 22, 2018 in Raleigh, NC**, remember our chapter has two scholarships available. One is sponsored by **Richmond Region Tourism** and is for a first-time attendee and the other is open to any representative in good standing. Please be sure to apply for these scholarships by the deadline of May 28, 2018. Your board is working hard to have a large contingency attend from the Richmond Chapter. We hope to see you in Raleigh!

Thank you,

Ann Bushey  
EWI Richmond Chapter  
President

### 2017-2018 Officers & Directors

#### President

Ann Bushey, Reynolds  
Community College

#### Vice President

Michele Rundstrom,  
Universal Corporation

#### Secretary

Mary Kay Campbell,  
Shamin Hotels

#### Treasurer

Noel Mahler,  
Morton's The Steakhouse

#### Retention & Recruitment

Jennifer Benton,  
Virginia Credit Union

#### Sergeant-at-Arms

Anita Saunders,  
Greater Richmond Partnership

#### Programs

Susan Lawton, Federal  
Reserve Bank of Richmond

#### Director-at-Large

Sandy Naumann, Marsh &  
McLennan Agency

#### Communications Director

Olivia Smith, Millennium  
Advisory Services

#### Advisor

Karen Huffman, Federal  
Reserve Bank of Richmond

#### Parliamentarian

Angela Roisten, Virginia Credit  
Union

Like us on Facebook



## Richmond Board News

### Communications

By Olivia Smith

Millennium Advisory Services



Do you follow us on your personal social media accounts? If you don't now is a great time to start! Did you know... We also feature firm news in the Connect? Send us your photos, firm news and events for posting.

Facebook: @EWIRichmond

Instagram: ewiofrichmond

Twitter: @ewiRichmond

LinkedIn: ewiofrichmond

### Treasurer

By Noel Mahler

Morton's The Steakhouse



Chapter Financial Summary as of 04/30/18:

SunTrust Account

General Operating \$61,200.31

B/C/DP \$73,564.91

Virginia Credit Union Account

General Operating \$16,846.28

B/C/DP \$41,898.71

### Retention & Recruitment

By Jennifer Benton,

Virginia Credit Union



I read a great article today on one of the most powerful forms of marketing-WOMM.

"Word of Mouth Marketing"

The original social media. One of the most powerful forms of marketing. The one that consumers trust above all others. 92% of consumers believe recommendations from friends and family over all forms of advertising. 64% of marketing executives indicated that they believe word of mouth is the most effective form of marketing. Unfortunately, for years WOMM has been left in the dust of this fast-paced world of social media and digital analytics. Marketers have been doing nothing but focusing on using new technology to collect data, so

much so that they have forgotten to connect. Connect with the people that have a choice. What they have forgotten is having 100 really passionate fans that love your brand or product is exponentially more effective than having 10,000 "fans" who signed up just to win a free iPad from you.

I am thankful to say, EWI of Richmond has not forgotten WOMM!!! The first step to being successful is knowing your strengths and weaknesses. We know we are strong at WOMM. Let us continue to build our chapter on that strength so we can have more book drives, award more scholarships and touch many more lives. The possibilities are endless!! WOMM is one of our chapter's greatest strengths. **Who are you going to tell about EWI next?**

Whitler, Kimberly (2014). Why Word Of Mouth Marketing Is The Most Important Social Media. Retrieved

From, <https://bit.ly/2KJGB37>

### Programs

By Susan Lawton

Federal Reserve Bank of Richmond



What a great turnout we had at the April 12 membership meeting at **Richmond Raceway!** Thank you, Megan Hazzard and Richmond Raceway, for providing the awesome venue and delicious meal. We also appreciate your generous donation of the evening's raffle prize – two tickets to the April 21 Toyota Owners 400. **Sandy Naumann** was the lucky winner, and the raffle raised a whopping \$148 for our chapter's general operating account.

Ashley Abplanalp, **The Money Mom**, hit it out of the raceway with her informative presentation on how to win the money game. I think we all picked up some practical pointers that can be easily applied for our own financial gain, and ultimately to help make Richmond the most charitable city in the world.

And now we look forward to our May 10 EWI Scholarship Program at Dominion Tredegar, where scholarships will be awarded to three deserving high school students. This is always a very uplifting meeting that offers a glimpse into the promise of America's future and an excellent one for executives and guests.

When you come to the May membership meeting, be sure to bring raffle money, as **Shamin Hotels** has donated a fabulous prize for the May meeting – an overnight stay at the Hilton Short Pump, along with a bed and breakfast package for two – a \$350 value!

**EWI of Richmond Chapter boundaries** include the cities of Richmond, Williamsburg, Petersburg, Hopewell and Colonial Heights; and the counties of Caroline, Chesterfield, Goochland, Hanover, Henrico, New Kent and Powhatan

## Professional Development



### The Secret To Keeping Your Top Performing Employees!

Having 1 or 2 employees leave may not be too terrible (moving, retirement etc.), but if five or more of your employees are leaving the company in a short period of time... then there is a problem.

Employee Turnover is problem because the expense of finding, recruiting and training employees is EXPENSIVE. Studies have shown that the cost of employee turnover on average is 1.5 times an employee's salary.

Do you wish you knew what you needed to do to keep your top performers? (keep reading and I will share it with you)

Did you know... that Good Wages is not the #1 driver to keep your employee from leaving? (I had a boss that offered me more money when I let him know that I was leaving. I thought... WHAT?!?! Why are you NOW offering me more money. I was insulted! And yes, I still left the company.)

If you thought that having a pretty good paycheck was the answer, you're are probably not alone. In fact, most business owners and managers think employees leave their company because they want to get paid more money.

In reality, you can't be further from the truth. My dissertation, along with other studies found that managers have a lot of power in preventing employees from leaving the company. A study conducted by Randstad found that a sizable portion of the working population would rather have a better boss than a \$5k raise!

No Joke!!!

To prove this point, below are the top 5 things employees say they want from their manager:

1. Full appreciation for work done
2. Feeling "in" on things
3. Sympathetic help on personal problems
4. Job security
5. Good wages

Did you notice what was number 5??? 'Good wages' was 5th on the list! The good news is that the top 4 things your employees want from you don't cost a dime. Woo Hoo!!!

So, I'm challenging you to come up with a plan on how you can meet the top 4 needs of your employees. Let me know what strategies you come up with as I'm cheering you on to victory! After all, retention is key.

Much Success!  
Dr. Heather.

Heather H. Williamson Ph.D., President  
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<http://www.linkedin.com/in/drheatherwilliamson>  
<https://www.facebook.com/pages/Transformation-Group-LLC/115938085147841>  
<https://twitter.com/DrHeatherVA>

Leadership \* Strategy \* Performance

**EWI CORPORATE NEWS**

**WEBINAR:**

**Establishing Influence  
Through  
Personal Branding**

Presenter: Lori Highby

**Tuesday, June 5, 2018  
3:00 PM EDT / 12:00 PM PDT**



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The key to your web foundation

**ewi** PROFESSIONAL DEVELOPMENT  
**WEBINARS**

**Join the meeting!**

[register here](#)



**EWI was founded in San  
Francisco in 1938  
by Lucille Johnson  
Perkins**



**Our EWI Chapters**

**Over 70 Years**

EWI of Los Angeles, CA

**Over 60 Years**

EWI of San Antonio, TX  
EWI of Houston, TX  
EWI of Phoenix, AZ  
EWI of Memphis, TN  
EWI of Jackson, MS  
EWI of Tulsa, OK  
EWI of Denver, CO  
EWI of New Orleans, LA  
EWI of Dallas, TX  
EWI of Pomona Valley, CA  
EWI of San Diego, CA

**Over 50 Years**

EWI of Mobile, AL  
EWI of Detroit-Windsor, MI  
EWI of Richmond, VA  
EWI of Honolulu, HI  
EWI of Milwaukee, WI  
EWI of Calgary, AB Canada  
EWI of Charlotte, NC  
EWI of Omaha, NE  
EWI of Birmingham, AL  
EWI of Kentuckiana –  
Louisville, KY  
EWI of Nashville, TN  
EWI of Oklahoma City, OK  
EWI of Kansas Citv. MO

**Over 40 Years**

EWI of Albuquerque, NM  
EWI of Washington, DC  
EWI of Des Moines, IA  
EWI of Wichita, KS  
EWI of Columbus, OH

**Over 30 Years**

EWI of Knoxville, TN  
EWI of Chattanooga, TN  
EWI of Western Washington  
EWI of Corpus Christi, TX  
EWI of Lehigh Valley, PA  
EWI of Tucson, AZ  
EWI of Spokane, WA  
EWI of Harrisburg, PA

**Over 25 Years**

EWI of Huntsville, AL

**Chartering May 4, 2018**

EWI of Saskatoon,  
Saskatchewan, Canada

## EWI OF RICHMOND FIRM AND CHAPTER NEWS



Transformation group will host a webinar, **4 Easy Steps To Get Your Employees Excited About Change** will help you do just that!

Bottom line... If you want your employees to overcome their FEAR and resistance to change and instead become enthusiastic and committed toward your change initiatives...

All you have to do is:

- Go to Eventbrite.com
- Search for '4 Easy Steps to Get Your Employees Excited About Change'
- Type in your city
- Hit the Search button and register for the webinar!

### “BIG” Business Integrity Golf Classic Tournament

Join the BBB serving Central Virginia for the 1<sup>st</sup> “BIG” Business Integrity Golf Classic on June 21, 2018 at Spring Creek Golf Club. Shotgun start at 12:30 PM. Provided boxed lunch, post-play cookout, prizes and special guests.

To learn more: [info@centralvirginia.bbb.org](mailto:info@centralvirginia.bbb.org)



### Spotlight: Prepared for Kindergarten

In order to be kindergarten-ready, young children need quality early education, strong relationships with families, a safe and secure home environment and regular health and developmental screenings and

support. For more information: <https://www.yourunitedway.org/news/spotlight-kindergarten/>

### 75 Years of Strange's

Strange's spans four generations in helping Richmond with floral and plant needs. Our passion is growing, harvesting and guiding the Richmond community every step of the way in making plant selections. We built our business with honesty integrity and a focus on value.





# riverrock

Dominion Energy River Rock is May 17-20, 2018. Don't Miss out.

To see the schedule and learn more:  
<https://www.riverrockrva.com/schedule/>

RiverRock is an event started by Sports Backers and Venture Richmond that brings people from all over to the banks of the James River for a premier outdoor sports and music festival.

Start planning now to attend the 2018 Leadership Conference & Annual Meeting ("LCAM") on September 20 - 22, 2018, in Raleigh, NC.

EWI of Richmond is pleased to offer two 2018 LCAM Awards to our membership as follows.



1. The 2018 Richmond LCAM award will pay registration fees for one Richmond Chapter representative to attend the 2018 Leadership Conference & Annual Meeting (LCAM), to include an Academy of Leadership (AOL) module.
2. Richmond Region Tourism is offering the Michelle Lovatt Award. This award will pay for LCAM Registration for a FIRST TIME Richmond Chapter representative to attend the 2018 LCAM to include an Academy of Leadership (AOL) module.

Criteria and applications are located on pages 7 and 8 of this issue of the Connect. The deadline to apply is May 28, 2018.

**EWI of RICHMOND®  
2018 Richmond LCAM and  
2018 Richmond Region Tourism-Michelle Lovatt Award  
APPLICATION**

2018 LCAM  
(Leadership Conference & Annual Meeting)  
September 20 - 22, 2018  
Raleigh, NC

EWI of Richmond is pleased to offer two 2018 LCAM Awards.

1. The 2018 Richmond LCAM award will pay registration fees for **one** Richmond Chapter representative to attend the 2018 Leadership Conference & Annual Meeting (LCAM), to include an Academy of Leadership (AOL) module.
2. The Richmond Region Tourism is offering the Michelle Lovatt Award. This award will pay for LCAM Registration for a *FIRST TIME* Richmond Chapter representative to attend the 2018 LCAM to include an Academy of Leadership (AOL) module.

The selection criterion is as follows:

- Candidates must be an EWI Richmond Chapter representative in good standing (acceptable attendance at monthly membership meetings and no outstanding meeting fees).
- The Richmond Region Tourism-Michelle Lovatt candidate must be a first time LCAM attendee.
- Candidates must have been a representative in the EWI of Richmond Chapter for at least six months by September 21, 2018.
- Candidates must be actively serving on at least one committee or serving on the Board.
- Candidates must confirm that they can secure the necessary time away from work to attend LCAM. The full itinerary will be available soon at [www.ewiconnect.com](http://www.ewiconnect.com).
- Candidates will attend all LCAM functions, including the Annual Meeting and Chapter Dinner.
- Completed application must be submitted by email no later than **May 28, 2018 to:**

Ann Bushey\*  
2017-2018 EWI® Richmond President  
Email: [ABushey@reynolds.edu](mailto:ABushey@reynolds.edu)

Michele Rundstrom\*  
2017-2018 EWI® Richmond Vice President/President-elect  
Email: [Rundstm1@universalleaf.com](mailto:Rundstm1@universalleaf.com)

*\*The EWI Richmond Chapter President and Vice President are not responsible for any late or misdirected e-mails.*

- Candidate will be selected based on the above criteria and the attached application.

The awards pay for LCAM registration fees and may be applied to hotel or airfare. All other costs – including transportation, hotel, and incidental meals and travel expenses – are the responsibility of the recipient. Upon return from the 2018 Leadership Conference & Annual Meeting, award recipients will be expected to write a brief article for the October issue of the *EWI Connect* about their LCAM experience, such as the most valuable, interesting, and/or relevant things learned by attending LCAM.

Please contact Ann or Michele with any questions.

**EWI of RICHMOND®  
2018 Richmond LCAM and  
2018 Richmond Region Tourism-Michelle Lovatt Award  
APPLICATION**

Name: \_\_\_\_\_

Member Firm: \_\_\_\_\_ Number of Years in EWI: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

1. Have you ever attended an EWI Leadership Conference & Annual Meeting (LCAM) and/or Academy of Leadership (AOL)? \_\_\_\_\_

If yes, please note the name, date, and location of the meeting:

\_\_\_\_\_

2. Is your firm willing to pay for you to attend any portion of the conference?

\_\_\_\_\_

If yes, which portions will your firm pay?

Airfare \_\_\_\_\_ Hotel \_\_\_\_\_ Registration Fees \_\_\_\_\_ Other \_\_\_\_\_

3. On what committee(s) are you currently active? Please list committee service for the past 3 years if applicable:

\_\_\_\_\_  
\_\_\_\_\_

4. List the names and dates of any Chapter board positions you've held:

\_\_\_\_\_  
\_\_\_\_\_

5. Do you regularly attend monthly meetings?

\_\_\_\_\_

If no, please explain why you are unable to participate:

\_\_\_\_\_  
\_\_\_\_\_

6. What have you found to be the most beneficial aspects of your involvement in EWI?

\_\_\_\_\_  
\_\_\_\_\_

7. Please indicate your reasons for wanting to attend the 2018 LCAM & AOL and the benefits you, your member firm, and the Richmond Chapter might gain from your attendance (please use a separate sheet for your essay):

\_\_\_\_\_  
*Representative's Signature*

\_\_\_\_\_  
*Date*



## ***EWI OF RICHMOND BOARD NEWS 2018-2019***

Karen Huffman, **Federal Reserve Bank of Richmond**, wants to remind the chapter that straw ballots will be sent out soon. Anyone considering board service should look at the board positions and snapshot of responsibilities.

### **EWI of Richmond – Board Positions**

The planning for our 2018-2019 year has begun. There are six different committees and each committee has a chairperson. The Board positions and responsibilities are shown below.

Board positions and snapshot of responsibilities:

#### **President**

- Serve as Chief Executive Officer of the Chapter
- Preside at all meetings of the Chapter and the Chapter Board of Directors
- Appoint a parliamentarian; appoint Standing Committees with the exception of the Nominating Committee
- Serve as an ex-officio, voting member of each committee except the Nominating Committee
- Votes only to break a tie or in case of a vote by ballot in a Board or Chapter meeting
- Shall have such other powers and perform such other duties as may be assigned by the Chapter Board of Directors

#### **Vice President/President Elect**

- Perform all the duties of the President in the case of the absence or disability of the President
- Perform other duties as may be delegated by the President or by the Chapter Board of Directors
- Shadow the President throughout the year to gain an understanding of the position of President

#### **Secretary**

- Record Board and Membership meeting minutes, present them to Board for approval, and presents them to Membership for approval. Sends to Corporate upon approval
- Send notice of meetings to Membership.
- Execute official documents, with the President, in the name of the Chapter

#### **Treasurer (2-- year term)**

- Keep full and accurate accounts of receipts and disbursements
- Receive and deposit all money of the Chapter in the name and to the credit of the Chapter, in depositories designated by the Chapter Board of Directors
- Disburse the funds of the Chapter as may be approved by the Chapter Board of Directors, providing proper documentation for such disbursements
- Render to the President, the Chapter Board of Directors, and to the Chapter whenever they may require accounts of all transactions as Treasurer, and of the financial condition of the Chapter
- Responsible for annual corporate assessments and new member admission fees
- Reconcile monthly bank statements
- Serves as chair of the Budget Committee, which prepares the annual budget

#### **Sergeant-at-Arms**

- Manage online registrations for membership meetings
- Conduct roll call to establish a quorum at each meeting; maintains attendance records
- Prepare nametags for monthly membership meetings
- Greet executives, representatives and guests at monthly membership meetings
- Send birthday cards to representatives and arranges for flowers or gifts when special circumstances warrant

**Retention and Recruitment Director**

- Recruit new member firms
- Work with a committee to retaining existing member firms
- Plan a new member orientation for new representatives as needed
- Install new member representatives as needed
- Pair new representatives with Chapter mentors
- Keep records of all new members and provides contact information on each to the Chapter Board of Directors

**Program Director**

- Recommends speakers and plans programs for the year in keeping with the three tenets of the EWI mission statement
- Makes logistical preparations for monthly membership meetings
- Develops and implements fundraising projects for the Chapter's General Operating and/or B/C/DP (Business/Career/Development Programs) initiatives
- Organize and facilitate monthly membership meeting raffles

**Communications Director**

- Prepare and distributes monthly Chapter e-newsletter
- Relay member firm and representative news to the Chapter
- Maintain and update Chapter website as well as Chapter social media channels
- Ensure that photography is taken at all EWI events
- Keep Chapter directory current and periodically distributes updates

**Director-at-Large (Business/Career/Development/ Programs such as EWISP, ASIST, LITERACY)**

- EWISP – EWI Scholarship Program (academic-based scholarships for high school seniors)
- ASIST – Adult Students in Scholastic Transition (need-based scholarships for adults)
- Literacy – Secures programs to conduct with members and groups in the Richmond Region community that focus on literacy efforts

Those interested in becoming more involved with the EWI of Richmond Chapter are encouraged to talk with a current or past board member to learn more about a position.

Board service is a rewarding way to give back to the Chapter.

## Inspiration Station

A special thank you to Kit Hull, honorary member, who delivers such inspirational words at each of our monthly membership meetings. Kit asks us:

### Do You Take Pride in Your Work?

Half-hearted effort does not produce half results; it produces no results.

Excellence comes when the performed takes pride in doing their best.

Every job is a self-portrait of the person who does it, regardless of what the job is, whether washing cars, sweeping the floors, or painting a house.



Do it right the first time, every time. The best insurance for tomorrow is a job well done today.

Michael Angelo had been working on a statue for many days. He was taking a long time to retouch every small detail. A bystander thought these improvements were insignificant and asked Michael Angelo why he bothered with them. Michael Angelo replied, "trifles make perfection and perfection is no trifle."

Most people forget how fast you did a job, but they remember how well it was done.

## APRIL MEETING HIGHLIGHTS

### Night at Richmond Raceway



Our April membership meeting was hosted by Megan Hazzard, representing **Richmond Raceway**, in the beautiful Torque Club.

Ann Bushey, President, representing **Reynolds Community College**, welcomed everyone and thanked Megan for having us once again in their amazing space.

Jennifer Benton, Retention & Recruitment Director, representing **Virginia Credit Union**, installed Charlotte Wilson as the new representative for member firm **SunTrust Bank** and reinstated Olivia Smith, Communications Director, as the second representative for member firm **Millennium Advisory Services**. Charlotte has been with SunTrust for 21 years and Olivia just recently began working for Millennium Advisory Services. Olivia thanked the entire EWI Richmond Chapter for their support and encouragement as she took on this new endeavor.

The catering team at Richmond Raceway out did themselves once again. As dinner came to an end we were so honored to have our very own Ashley Abplanalp, representing **The Money Mom**, as our guest speaker for the evening.

Ashley shared her inspiring story and the journey she took to start The Money Mom. Ashley's presentation "Winning the Money Game," gave the entire group an insight on the struggles and rewards of living a financially intelligent life. The group of 40 attendees went home with great ideas of how to budget and plan for a solid future.



After Ashley's presentation the chapter was delighted to raffle off two tickets for the NASCAR race "under the lights" generously donated by Richmond Raceway. Sandy Naumann, representing **Marsh & McLennan Agency**, was the lucky winner.


Thank you to all the guests who attended this educational and entertaining membership meeting.



**Dates to Note**

<p>May 10</p>  <p>EXECUTIVE WOMEN INTERNATIONAL SCHOLARSHIP PROGRAM</p>	<p><b>EWI Scholarship Program Awards</b></p> <p><b>Speaker: Sherrie Armstrong President &amp; CEO The Community Foundation</b></p> <p><b>Location: Dominion Energy</b></p> 	<p>June 14</p>	<p><b>Chapter 51<sup>st</sup> Anniversary</b></p> <p><b>Check Back Later for Further Details</b></p>
<p>July 12</p>  <p>EXECUTIVE WOMEN INTERNATIONAL ADULT STUDENTS IN SCHOLASTIC TRANSITION</p>	<p><b>Adult Students in Scholastic Transition (ASIST) Awards Night</b></p> <p><b>Speaker: Elizabeth Creamer Vice President of Workforce Development &amp; Credential Attainment CCWA</b></p> <p><b>Location: Reynolds Parham Road Campus</b></p> 	<p>August 9</p>	<p><b>Fantastic Program Under Development –</b></p> <p><b>Check Back Later for Further Details</b></p>


If you would like to host a “Firm Night,” recommend a speaker, or donate speaker gifts, please contact Susan Lawton at [susan.lawton@rich.frb.org](mailto:susan.lawton@rich.frb.org)



Sending birthday wishes to the following EWI members:

**May**

13 Sarah Scott  
25 Judy Harris  
27 Lori Brooks



**Mission Statement**

**EWI brings together key individuals from diverse businesses for the purpose of**

- Promoting member firms;
- Enhancing personal and professional development; and
- Community involvement

## EWI of Richmond Member Firms

**35 Member Firms**  
**42 Representatives**

Better Business Bureau of Central Virginia  
Cater Nation  
ChamberRVA  
The Children's Museum of Richmond  
Corporate Living Solutions  
The Community Foundation  
Dominion Energy, Inc.  
The Federal Reserve Bank of Richmond  
First Class Limo  
Greater Richmond Partnership, Inc.  
Haley Buick GMC  
Hancock, Daniel & Johnson, P.C.  
Keiter  
Legal Resources  
Marsh & McLennan Agency  
Millennium Advisory Services, Inc.  
The Money Mom  
Morton's The Steakhouse

Reynolds Community College  
Richmond Raceway  
Richmond Region Tourism  
Robert Half  
Shamin Hotels  
Strange's Florists, Greenhouses & Garden Centers  
SunTrust Bank  
Synergy Technical  
T.A.C.-Solutions  
Transformation Group, LLC  
United Way of Greater Richmond & Petersburg  
Universal Corporation  
Virginia Commonwealth University  
Virginia Credit Union, Inc.  
Westminster Canterbury Richmond  
WRIC News  
XLDesign4U

### EWI of Richmond Chapter Life Members

These women are chapter life members due to their special meritorious service above and beyond the call of duty to the Chapter.

Diane Griffin, Dick Strauss Ford-Isuzu-Suzuki, Inc.	Chapter President, 1983
Debora Honodel, Southern States Cooperative, Inc.	Chapter President, 1996
Fran E. Minner, Hunton & Williams	Chapter President, 1989
Jane S. Reilly, Greater Richmond Transit Company	Chapter President, 1979

Thank you to each of you for all you have done and continue to do for EWI!

### EWI of Richmond Chapter Honorary Members

These women are chapter honorary members due to their service as chapter president and/or special service to the community while active in EWI.

Bev Beadles, Chesapeake & Potomac Telephone Company of VA	Chapter President, 1987
Jo Anne Cole, Retail Merchants Assoc. of Greater Richmond	Chapter President, 1973
Kit Hull, Bill's Barbecue	Representative 1993-2012
Elizabeth M. Perry, Trigon Healthcare, Inc.	Chapter President, 1995
Carolyn Raskind, Westminster Canterbury Richmond	Chapter President, 2000
Pat Sims, Robert L. Figg & Sons, Inc.	Chapter President, 1972
Lillie Stratton, Greater Richmond Partnership, Inc.	Chapter President, 1993

Thank you all for your invaluable service to EWI!